

FIVE REASONS WHY MERCER MARKETPLACE 365+SM WILL TRANSFORM YOUR HEALTH AND BENEFITS PROGRAM



Mercer Marketplace 365+ is Mercer's next-generation health and benefits solution for employers seeking new ways to transition their health and benefits programs from unsustainable to transformative — evolving their approach from, “What can we cut this year?” to “How can we help our employees become better consumers of healthcare ... to achieve sustainable cost reductions over time?”

Mercer Marketplace 365+ is a trusted destination that can help you and your employees live healthier lives, simplify your healthcare and benefits, and improve cost outcomes — 365 days a year.

1. MERCER MARKETPLACE 365+ IS A FLEXIBLE HEALTH AND BENEFITS SOLUTION SUITE DESIGNED TO IMPROVE THE COST AND QUALITY OF CARE

Companies that are committed to “bending the trend” in their healthcare costs are looking to Mercer Marketplace 365+. Our solution goes far beyond benefits administration and more benefits choices for your employees. We are bending the curve with our clients by providing easier access to higher-quality care and empowering employees with the information they need to improve the quality and cost of care for themselves and their families.

8.5%

Average 1st Year Employer Savings¹

\$1,100

Average Per Enrolled Employee Savings¹

2.6%

Average Year 2 & 3 Cost Increase¹

64%

Employees Enrolled in High Deductible Plans versus 37% National Average^{1,2}

NEARLY
\$2.5B

Employers have saved on health plan expenses³

¹2014 through 2019 Mercer Marketplace 365+ medical plan rate and enrollment data; % CDHP represents standard deductible options only

²2018 Mercer National Survey of Employer-Sponsored Health Plans

³Cumulative over five years compared to the national average. Changes to benefit structures and employer contributions may be necessary and employer specific results may vary.

2. MERCER MARKETPLACE 365+ GIVES YOUR EMPLOYEES ACCESS TO HIGHER-QUALITY CARE

Employees can now get easy access to high-performance, alternative networks that are focused on improving both the quality and cost of care. The emergence of these value-based care organizations represents a significant market shift, with unprecedented opportunities for Mercer Marketplace 365+ clients.

3. THE MERCER MARKETPLACE 365+ HUB HELPS EMPLOYEES BECOME BETTER CONSUMERS OF HEALTHCARE

Only Mercer Marketplace 365+ provides an integrated set of solutions that helps employees simplify their healthcare experience and provides them with the information they need to improve the quality and cost of their care. The Mercer Marketplace 365+ HUB is a voluntary benefit that includes a healthcare concierge who can help employees navigate the healthcare system, find high-quality doctors based on data-driven performance scorecards, obtain price comparisons for healthcare services and get an expert second opinion from world-class medical experts.

4. MERCER MARKETPLACE 365+ LICENSED BENEFITS COUNSELORS DO FAR MORE THAN ANSWER THE 'WHAT' AND 'HOW' QUESTIONS

Our benefits counselors support your employees with a wide range of benefits needs. Because they are licensed, they support employees who need help in making the decision that are the best fit for their needs and preferences. They are hired and measured on their expertise, level of service provided and ability to meet your employees' needs. Our counselors boast a 95% satisfaction rating as measured by the employees they help.

5. MERCER MARKETPLACE 365+ BENEFITS ARE AVAILABLE ON THE GO — ANYTIME, ANYWHERE

Mercer Marketplace 365+ gives employees access to all of the benefits information they need at the touch of a button. ID numbers, deductibles and everything else regarding their benefits is securely stored to ensure they get the care they need whenever they need it and wherever they may be.

MERCER MARKETPLACE 365+: A TRUSTED DESTINATION FOR EMPLOYEES TO MANAGE THEIR HEALTHCARE AND BENEFITS 365 DAYS A YEAR

Only Mercer Marketplace 365+ combines creative and sustainable benefits strategies with a portfolio of powerful tools that can help simplify the healthcare system, improve healthcare outcomes and reduce the cost of care for employees everywhere.

Let us help you put Mercer Marketplace 365+ at the center of your health and benefits transformation efforts to:

[Improve Outcomes](#) | [Simplify the Experience](#) | [Be Future Ready](#)
