

HEALTH WEALTH CAREER

## MERCER WEBCAST

### WHY EMPLOYERS ARE CONSIDERING A MOVE TO A MASTER TRUST

1 March 2019

**Host:** Andrew Jackson-Proes, UK Individual Wealth Growth Leader, Mercer

**Speaker:** Gary Gore, Senior DC consultant, Mercer

**Guest speaker:** Tina Keeling, UK Pensions Manager, Bombardier Transportation

London

# TODAY'S SPEAKERS



**Andrew Jackson-Proes**  
UK Individual Wealth Growth  
Leader,  
Mercer



**Gary Gore**  
Senior DC consultant,  
Mercer



**Tina Keeling**  
Pensions Manager,  
Bombardier Transportation

# WHAT WE WILL COVER TODAY

The forecasted growth of master trust assets in the UK

The driving forces behind companies deciding to move to a master trust

Bombardier Transportation's reasons for moving to a master trust

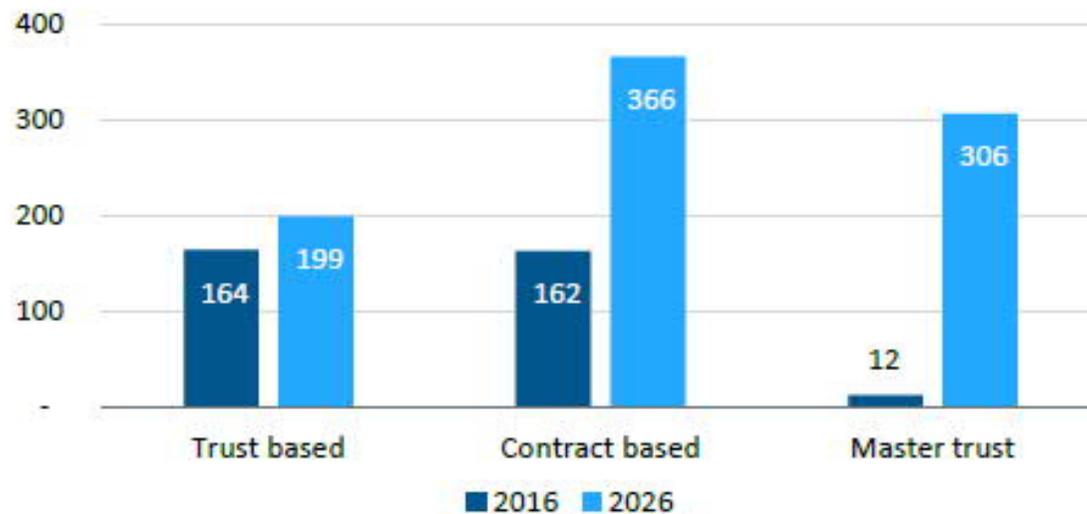
Polling and Q&A



# THE FORECASTED GROWTH OF MASTER TRUST ASSETS IN THE UK

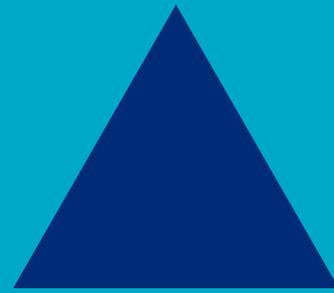
## GROWTH IN ASSETS BY MARKET SEGMENT

*£BN, 2016-2026*

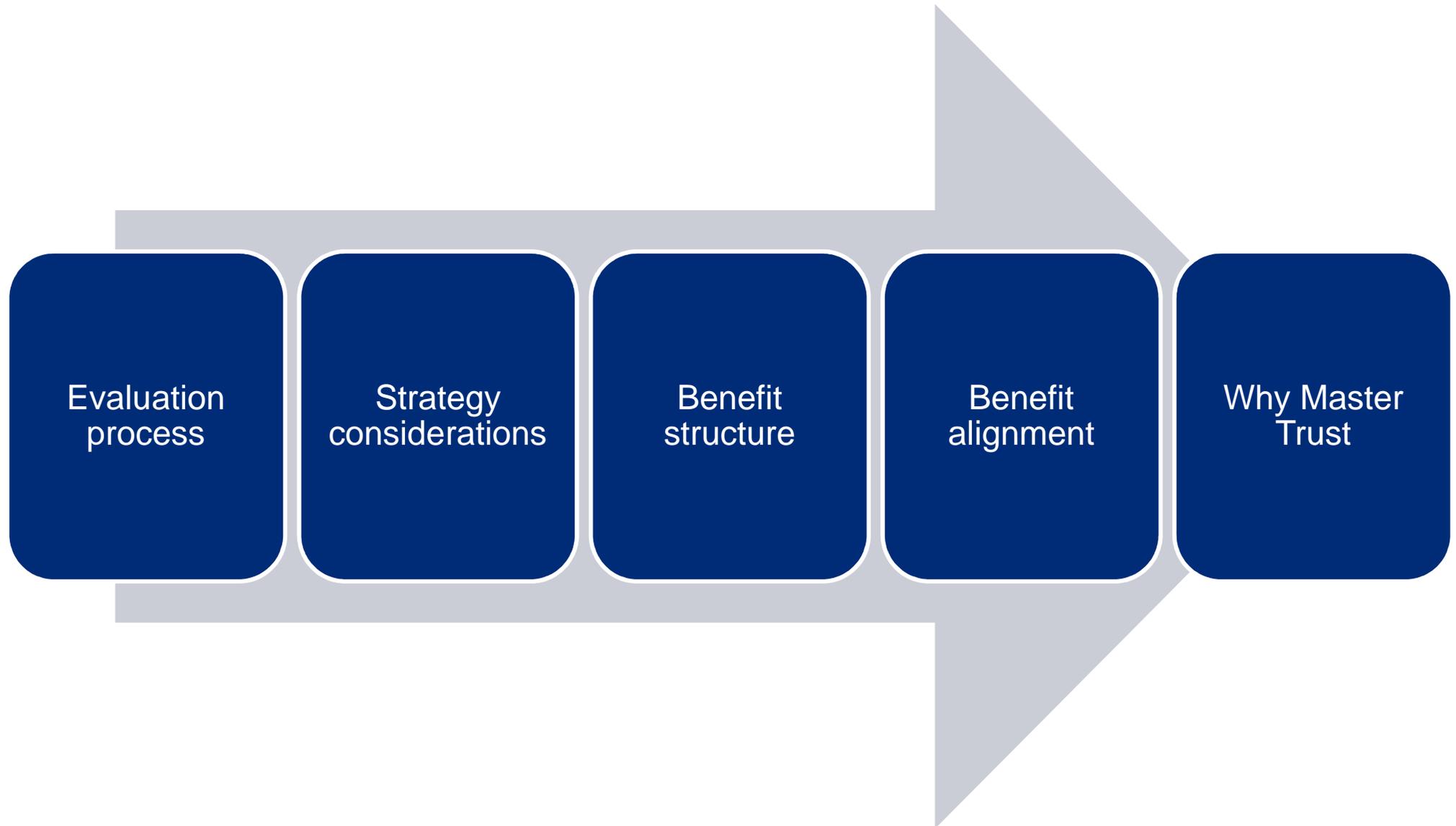


*Broadridge analysis*

# The driving forces behind companies deciding to move to a master trust



# CASE STUDY OF ONGOING MOVE TO MASTER TRUST



## POLLING:

In considering your future DC pension provision, which items would be the most important to your organisation:

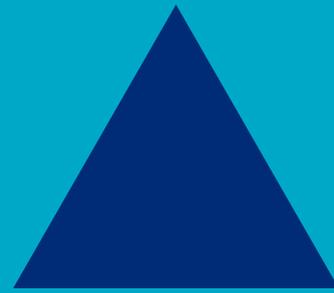
- A) The increasing DC governance burden
- B) Managing/reducing DC related pension costs
- C) Member experience and support (in general and at retirement)
- D) Access to flexible retirement options for members within the plan
- E) Decisions being made in relation to DB section (e.g. buy-out)

## POLLING:

If you are considering making a move to a master trust, what is the approximate size of your scheme (£ assets)?

- A) Under £50m
- B) £50-250m
- C) £250-500m
- D) Above £500m
- E) Not considering moving to a master trust

# Bombardier Transportation's reasons for moving to a master trust



# BOMBARDIER TRANSPORTATION: WHY MASTER TRUST



**Governance,  
resources and time  
for day-to-day  
control**



**Investment  
performance and  
member outcome**



**Access to pensions  
freedom**



**On track for the  
future**

**Key drivers were governance, resources and time**

**Alleviating the fiduciary responsibility from global HQ**

**Institutional pricing to and through retirement, education information and advice model around it**

## POLLING :

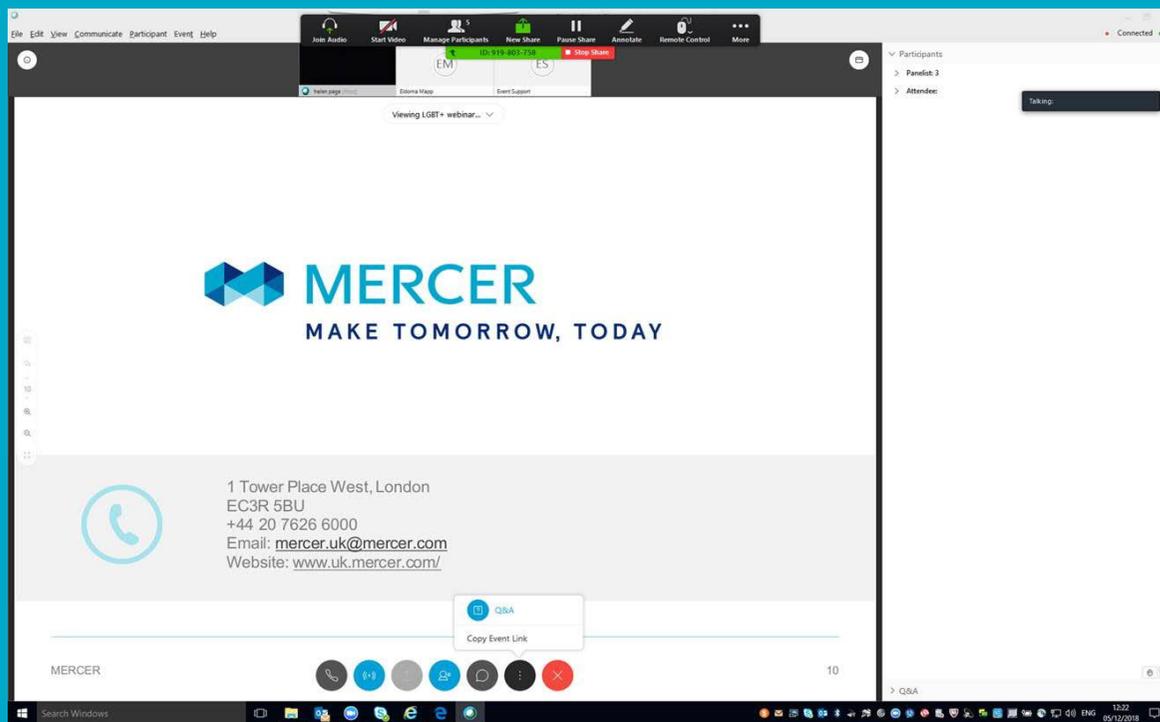
What type of DC scheme arrangement do you have ?

- A) Stand-alone DC trust
- B) Multiple DC arrangements
- C) DB/DC hybrid trust
- D) Master Trust
- E) Contract-based scheme

# QUESTIONS?

Please type your questions in the Q&A section of the toolbar and we will do our best to answer as many questions as we have time for.

To submit a question go to the floating panel at the bottom of your screen, click the circle which contains the three dots and select Q&A. Please make sure you send questions to "all panelists."



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## NEXT IN OUR WEBINAR SERIES

Tuesday, 26<sup>th</sup> March

Selecting a master trust with a Third Party Evaluator  
– with guest speaker from Muse Advisory



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TODAY**